











8:00 am	Registration, Breakfast, and Expo Networking
8:15 am	Welcoming Remarks
	Michael Gonzalez, Texas A&M International University Small Business Development Center

Presenting of the Colors 8:30 am U.S. Customs and Border Protection Color Guard

8:40 am **Growing Beyond Borders** Moderator: George Macdonald, Laredo College Pete Mims, Border Foundry & Trattoria Mia Restaurants

Lizandra Garza-Palma, Forever After Monica Salinas, CROMEX Forwarding Alale Allal, Small Business Administration

Networking Break

9:40 am Marketing & Engagement with Social Media Moderator: Linda Ramirez, Laredo College

Matt Gibson, Gibson Design David Vasquez, GROW Laredo Cesar Hernandez, Mile One

Networking Break

10:30 am **Workforce Solutions Opportunities**

Diana Sanchez, Workforce Solutions of South Texas

10:45 am Skills for Small Business Grant

Salvador Sciaraffa, Laredo College Economic

Development Center

Javier Gutierrez Jr., Laredo College

Networking Break

11.10 am **Lender Speed Networking**

Networking Break

11:50 am **Business 101**

Moderator: Norma L. Rodriguez, Texas A&M International

University Small Business Development Center

Eloy Gutierrez, Gutierrez, Martinez & Co.

Liza Hinojosa, RM Personnel

Rene Garza, Texas Workforce Commission Tax Office

12:30 pm Lunch

Keynote Speaker 12:45 pm

Naomi Mercado, Productos Doña Blanca

1:20 pm **Governor's Small Business Awards and Closing Remarks**

Dr. Rodney H. Rodriguez, Laredo College