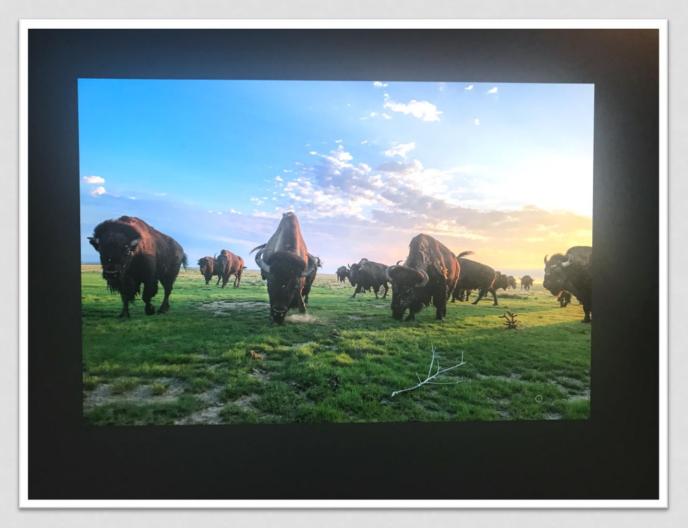
SOUTHERN PLAINS LAND TRUST: CARBON FUNDING TO PRESERVE MORE GRASSLANDS





Nicole Rosmarino, Executive Director, SPLT



"There are people who think of the prairie as boring, and it is hard not to pity them."

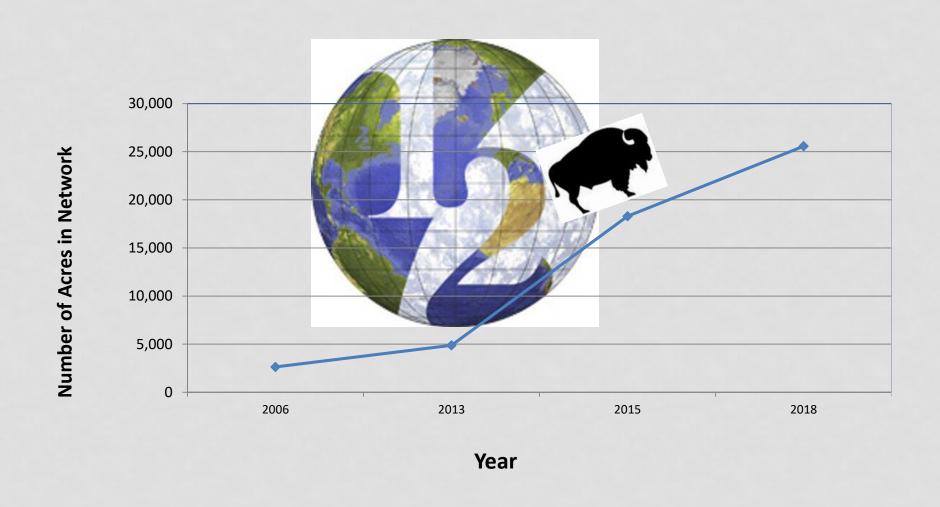
-- Candace Savage, *Prairie: A Natural History*

SPLT's Acquisition Focus Area:
Prairie Wildlife Refuges in
Southeastern Colorado

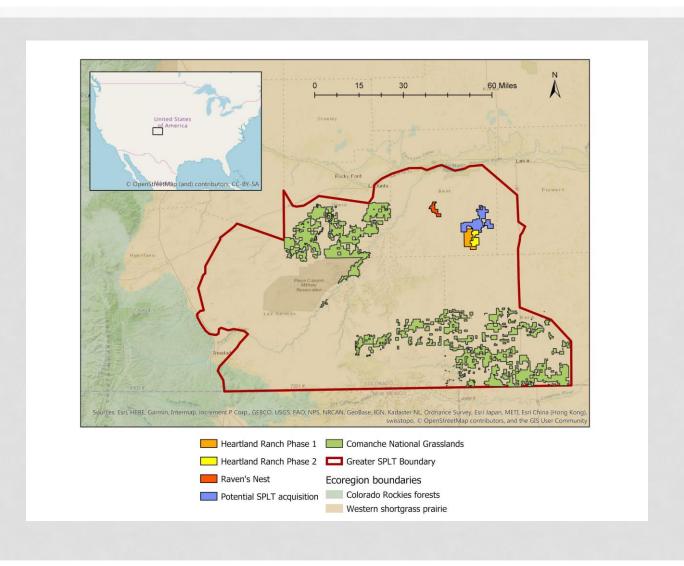




GROWING THE SPLT PRESERVE NETWORK



GROWING THE SPLT PRESERVE NETWORK

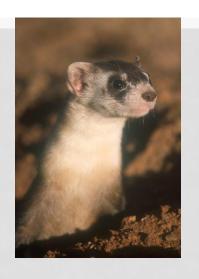


SOUTHEASTERN COLORADO BIODIVERSITY HOTSPOT



VARIED WILDLIFE: UNIQUELY NORTH AMERICAN



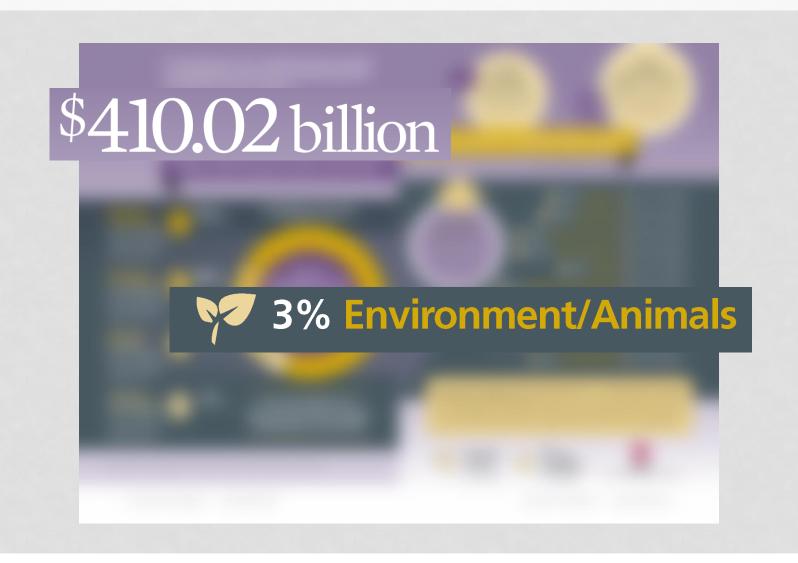








MAKING PROGRESS WITH A SMALL PIECE OF THE PIE



CARBON OFFSET PORTFOLIO

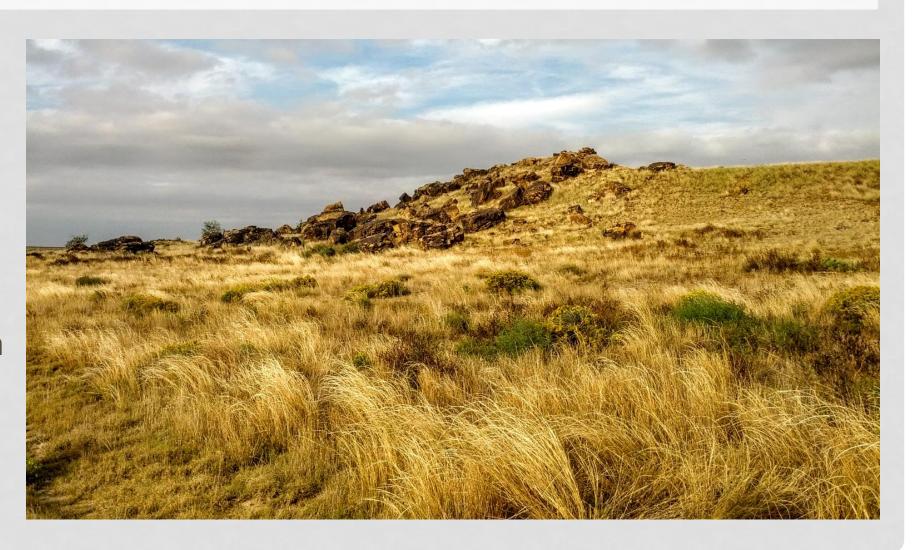
SPLT'S CARBON PROJECTS

- Raven's Nest Nature Preserve
 - 4,772 acres
 - 1,900 metric tons
- Heartland Ranch Nature Preserve
 - 18,160 acres
 - 8,700 metric tons
- Overall
 - 22,932 acres SPLT owns in fee
 - 10,600 metric tons

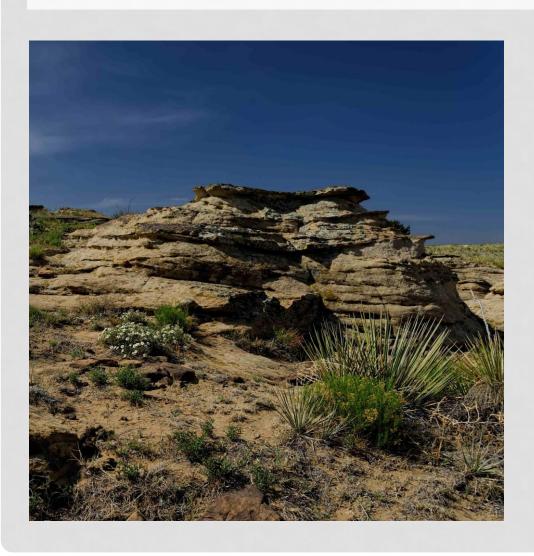


BENEFITS OF CARBON PROGRAM

- Expanded capacity to accomplish more land preservation, which sequesters more carbon
- New source of revenue for up to 50 years
- Entrepreneurial direction
- Leverage traditional philanthropy



CHALLENGES OF CARBON PROGRAM



- Size of project important
 - About 50% of our properties have eligible soils
 - Fewer metric tons per acre in our area versus other systems
- Low cost per metric ton on voluntary market
- Up front costs and ongoing external and internal costs
 - Project development fees
 - Conservation easement transaction costs
- Steep learning curve
- CIG Pilot project thank you EDF and CIG partners!
- Timing: need conservation easement in the works
- Additionality question

NEW LAND PURCHASE THROUGH CARBON FUNDING

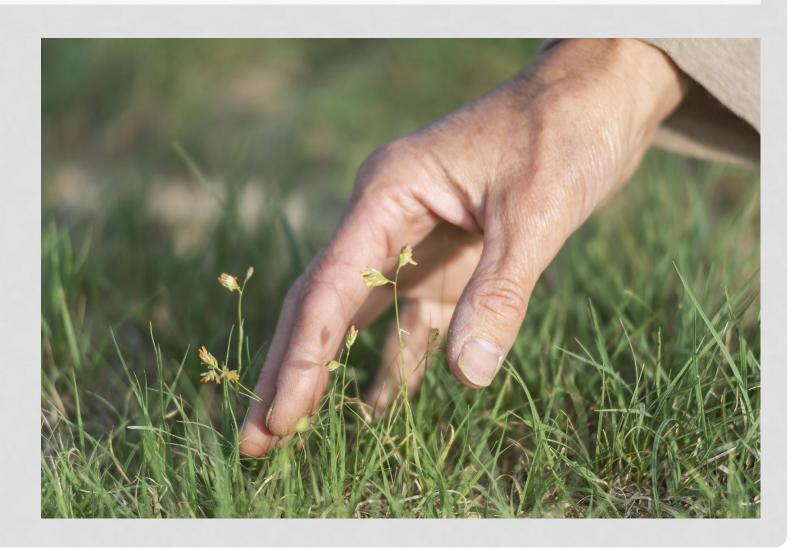
- Positive feedback loop: carbon sales from existing preserves generate capacity to purchase more grasslands and sequester more carbon
- How about the funds upfront? Terrific answer to additionality question!
- Part of portfolio for new land acquisition funding: leverages grants, donations, financing



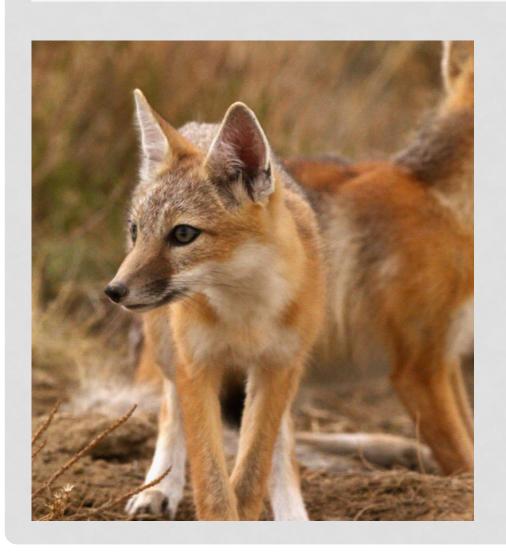


CARBON CAN BE A GAME CHANGER

- Need enough land or land with high enough carbon values
- Meet the irrigation tests if necessary
- Do work in house if possible
- Long-term commitment to program (100 years for each vintage) compatible with perpetual nature of land trusts
- Move from voluntary to compliance market would help to absorb transaction costs even more



OUTREACH ON OUR PROJECT



- EDF Solutions Magazine article
- Media work with CAR, EDF, NRCS, & Microsoft
- America's Grassland Conference 2017
- Plains Safaris Conference 2018
- Conservation Finance Network Conference 2018
- Neighbors
- Land Trust Alliance
- Other land trusts











